



Eldorado!

A Northgate Training Game

A Winning Activity for all your conferences.

FEW HAVE CLAIMED THE TREASURE YET!

CAN YOUR ORGANISATION SUCCEED WHERE OTHERS HAVE FAILED?



The game with the WOW! Factor. Ideal for conferences and seminars with large numbers, this is a 90-minute exercise with a debrief on top.

Charities all over the world are thanking us for this game which is making them a fortune - and all because of participant incompetence!

The Process

Teams in Eldorado! can make a monetary contribution before they start - usually this means each person paying £1. But some organisations insist on £10! Others use points instead of money. This all goes into the Treasure Bucket which then becomes the prize for the winning team. If it is not won it goes to a charity of the company's choice. Winning demands teamwork, which is why the charities are so often happy recipients.

This game helps check out the teamwork within organisations. What soon becomes clear from this exercise is that most organisations do not create the right team atmosphere. Instead they create departments who are rivals and competitors, not readily sharing information and resources and out to win for themselves and not for the organisation as a whole.

Eldorado! reveals this situation and allows key learning to take place by showing the virtues of co-operation and the downside of groups refusing to work together. And it shows this in the most dramatic way.

Each team has a briefing folder with instructions and a colour Treasure Map. All they have to do is find the treasure, find the right key to the treasure chest and they will win the money in the Treasure Bucket. What normally happens is that individual teams try anything to win the money even though it soon becomes clear that all teams must work with one another if they ever want to get their money back! Nasty Nick has nothing on this lot!

Teams were told at the start of one event that they should co-operate; one team even drew up an agreement protocol for all teams to sign. Lack of trust, an unwillingness to share and more than a dash of competitive spirit almost spelt disaster until at the 11th hour the group pulled it off and won the treasure TOGETHER!



Team skills used on this exercise include:

- Problem solving.
- Cooperation with other departments.
- Effective listening and negotiation skills.
- Allocating tasks according to ability.
- Identifying strengths and areas for development.
- Work as a member of a small team.
- Ability to see the bigger picture.
- Awareness of the role of trust and honesty.
- Positive attitude particularly when dealing with change.

Users' Comments

"We have used Eldorado! in small and large groups at senior and junior level. The learning about the need to work together to achieve a common goal is fantastic - and we have raised loads of money for charity."

"Eldorado! is a fun exercise which provides serious learning. One of the best learning points is about the need to define and communicate exact requirements. As a teamwork event I use it time and time again!"

"Eldorado! is about the benefits of open communication between all groups and the learning to work together to achieve one common goal. It works well with small or large groups."

"I used Eldorado! at a Team Build event with HR Personnel. It was excellent fun and ended with a fantastic learning result."

- Timing:** This business game runs for 1.5 to 2 hours plus debrief.
- Numbers:** This exercise is specially designed for large numbers on conferences or events. While you can run it with just six teams, it works most effectively with ten teams or more. If you have numbers above 60 it may be worth running two or more packs simultaneously. Within each team 4-6 is ideal though we have run it with 8 or 10 in a team!
- Who:** Staff at any level.
- PC required:** None.
- Licence Free:** When you buy this training material, there are no restrictions on the number of times you can use it.
- Cost to buy:** You can buy this business game (which includes a trainer's manual) and use it yourself for £1,000 + delivery and VAT (if applicable).

We will also run this game for you, please contact us for details.

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